

Junior Fair Auction Committee Minutes

Type of Meeting: Business

Location: Rotary Pavilion, Fairgrounds

Date: August 5, 2020

Time: 7:30 pm

Those present: Pat Snyder, Rod Lindsey, Seth Dotson, Jenny Strickler, Carol Hadrosky, Jamie Donaker, Sue Davis, Alyssa Mullett, Andrea Powelson, Nancy Wells, Ron Seitz, Vikki McGinnis, Jacque Woodward, Heather LePage, Ryan LePage, Missy Kinzel, Alonna Hoffman and Jean Haumschild

On ZOOM: Logan Pyers, Mark Fortune

President Rod Lindsey called the meeting to order. Minutes of the previous business meeting and minutes from the special meeting held June 1st were distributed to those present. With no additions or corrections, Heather LePage made a motion to accept these minutes and Pat Snyder seconded the motion. The motion carried. Carol Hadrosky handed out copies of the treasurer's report, showing a balance of \$14,851.02. Seth Dotson made the motion to accept this report and Nancy Wells seconded the motion. The motion carried.

Under old business, Seth Dotson said the ShoWorks service plan needed to be purchased. Since there will not be open class entries through the senior fair board this year, the auction committee needed to pay for the entire plan at the cost of \$550. Nancy Wells made the motion to purchase the service plan and Pat Snyder seconded it. The motion carried. The Buyers' Breakfast scheduled for October 17th at the Career Center has been cancelled due to no outside activities being allowed in the Center this year. Jamie Donaker reported that the replacement of computers and upgrade of wiring in the sale arenas has been tabled until next year. Heather LePage said the new camera has not been purchased because she has been waiting on guidelines for the fair. She said they can purchase the camera if the need arises for use this year.

Under new business, Ron Seitz gave an update on junior fair activities. He said there will not be buy bidders this year, and he has contracted two processors to handle the poultry. Rabbits can be sent to Danville if need be. The junior fair will be a single day haul-in/show for each species. Exhibitors, volunteers, key leaders and parents will be issued an arm band to be allowed to enter. Each day will be a different color arm band. The barns will be closed except for the barns being used on that given day. Grand and reserve animals will remain on the grounds, while all other exhibitors and animals must leave the grounds within an hour after their specific show is complete. Social distancing and mandated wearing of face masks will be strictly enforced. Ron said it is in the works to have all shows streamed live so those unable to attend can watch each show as it happens.

In discussion about the auction this year, the committee had two options: hiring Dan Wells to run the auction at a cost of \$1500 if he comes to Coshocton and \$8 per lot if he does the

auction from his home. Jenny explained that ShoWorks can do an online auction and also has the capabilities to do a live auction as well. She said currently ShoWorks is used for invoices and other information used in the auction process. After discussion on costs, commissions charged and work involved, Ron Seitz made a motion to use ShoWorks for both online bidding and live bidding for the auction this year. The committee normally gets a 3 ½% commission on each sale but this year will use 1% of that to pay for using ShoWorks. Alyssa Mullett seconded the motion and the motion carried.

The committee then discussed the online/live auction and how it would be held. After talking over different options, it was decided to begin the online portion of the auction on Tuesday after the sheep show and then on Thursday, the normal sale night, the auction would go live. Exhibitors need to understand this auction is a premium auction, and it will be their responsibility to contact potential bidders for their projects. Pictures of each exhibitor and their animal would be shown on the screen along with information about the exhibitor (i.e. club). Buyers would be able to bid on that lot online from Tuesday until Thursday. On Thursday night the auction would go live where each lot would be shown again and bids taken. Add-on bids would be accepted for one week after the live auction, concluding on the following Thursday. Pat Snyder made a motion to use Greg Rice and Ryan LePage as the auctioneers for the live portion. Ron Seitz seconded that motion and the motion carried. Jenny Strickler will secure the use of room 145 in the County Services building for the live auction portion.

Other items discussed were compromised exhibitors who possibly wouldn't feel safe showing at this fair. Ron stated these individuals would have their animal shown in front of the judge in some form, by penning the animal or other means. Minimum start bids were discussed and set, (see attached list). Heather LePage, Jamie Donaker and Jenny Strickler will be on the WTNS Talk Show to promote and explain this year's auction. Ron stated that the Senior Fair Board will not be paying premiums this year and exhibitors will not be expected to clean their pens. Lastly, committee officers and others will meet in a special meeting September 14th to draft a letter explaining the auction process to potential bidders at the Rotary Pavilion beginning at 7:30 pm.

The next meeting will be held Wednesday, October 21, in the Rotary Pavilion, beginning at 7:30 pm. Carol Hadrosky made a motion to adjourn the meeting and Amanda Powelson seconded the motion. The motion carried.

Respectfully Submitted,
Jean Haumschild
Committee Secretary

SALE ORDER

Sale of Champions:

Market Beef

Market Ducks

Pen of Three Rabbits

Feeder Calves

Market Chickens

Market Goats

Market Hogs

Turkeys

Market Lambs

Supreme Goat Product

Supreme Llama Product

Supreme Dairy Product

Regular Sale Order:

Feeder Calves

Market Goats

Market Lambs

Turkeys

Market Hogs

Market Ducks

Market Beef

Pen of Three Rabbit Fryers

Market Chickens

Minimum Starting Bids:

Hogs - \$200

Beef - \$700

Feeders - \$200

Sheep - \$150

Goats - \$150

Poultry - \$25

Rabbits - \$25

Turkeys - \$50

Supreme Products - \$500

Type of Meeting: Special
Location: Rotary Pavilion Fairgrounds
Date: August 18, 2020
Time: 7 pm

The Junior Fair Auction Committee Officers met with Sally and Chuck Ellis to discuss the Friends of the Junior Fair Livestock Auction role in this year's auction. Officers explained the auction procedure to the Chuck and Sally, answering their questions and concerns. After discussion, it was decided that the role of this group would be to: A.) Give people another opportunity to support the youth if they do not participate in online/live auctions and B.) Be able to give the youth in the auction an average price if they do not receive an adequate bid. The group would not bid during the online/live auction but use funds raised to put add-ons to lots after the live auction. The flyers distributed last year were updated to reflect the auction procedure this year and different ways to enlist support from the community were discussed.

Type of Meeting: Special
Location: Rotary Pavilion Fairgrounds
Date: September 14, 2020
Time: 7:30 pm

Those present: Seth Dotson, Ron Seitz, Rod Lindsey, Jenny Strickler, Jean Haumschild, Alonna Hoffman, Jacque Woodward, Amy Porteus

The officers and members of the Junior Fair Auction Committee met to form a letter to be sent to potential buyers of the auction and to be available for 4-H/FFA youth to direct solicited buyers to a site to learn this year's auction procedure. Jenny Strickler said that ShoWorks had a template available to use in letter format. Those present reviewed the ShoWorks letter and discussed the pertinent information that needed to be included. Jenny will type the letter and send it to members for review. She would like any additions or changes by Wednesday so she can get it mailed on Friday and also on the Senior Fair website. Seth said he will talk to Ken Smailes of WTNS about covering the shows instead of the auction. Jenny said she will do a test run through ShoWorks with sample data to be sure everything is a go for the auction.